



# H1 2008 Results Presentation

28 August 2008

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Chief Executive Officer

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# Key Messages

- Revenues up 44%
- Substantial reduction in losses
- Good progress with Flutiform™
  - NDA filing expected Q1 09
- Further growth from approvals and launches of other products
- Good progress on renegotiating convertible bonds

## Recent Achievements

- Significant progress with Flutiform™ development:
  - Three Ph III efficacy studies for NDA filing met primary end points
  - One paediatric and two adult Ph III EU efficacy studies met primary end points
  - Final efficacy study for NDA is fully recruited
- Outlicensed Flutiform™ for Japan to Kyorin
- Approvals and launches:
  - Requip® XL™ in US
  - Requip® Once-a-day in 23 countries in Europe
  - Sular (new formulation) in US
  - Pulmicort® HFA-MDI further roll-out
- Partnerships
  - Feasibility agreement with Dr Reddy's on SKP-2045
- Good progress on convertible bonds – announcement expected shortly

# H1 2008 Results Summary

<b>£ m</b>	<b>H1 2008</b>	<b>H1 2007</b>
<b>Continuing Business:</b>		
Revenue	28.4	19.7
R&D spend	10.6	13.8
Operating loss (pre excep)	(2.2)	(8.8)
<b>Continuing and Discontinued Operations:</b>		
Net Loss after tax	(6.8)	(19.6)

**Operations**  
**Dr Ken Cunningham**  
**Chief Operating Officer**

# 12 Approved Products

LICENSEE / PARTNER	PRODUCT	GENERIC	PRIMARY INDICATION	MARKETED
<b>ORAL</b>				
GlaxoSmithKline	Paxil CR™	paroxetine	Depression	✓
	Requip® Once-a-day	ropinirole	Parkinson's disease	✓
sanofi-aventis	Xatral® OD/ Uroxatral®	alfuzosin	BPH (urinary symptoms)	✓
Sciele Pharma	Triglide™	fenofibrate	Lipid disorders	✓
	Sular™ (Geomatrix™)	nisoldipine	Hypertension	✓
Roche	Madopar DR®	levodopa + benserazide	Parkinson's disease	✓
Critical Therapeutics	ZYFLO CR™	zileuton	Asthma	✓
Therabel	Coruno®	molsidomine	Angina	✓
Ratiopharm	diclofenac-ratiopharm-uno	diclofenac	Pain/inflammation	✓
<b>INHALATION</b>				
AstraZeneca	Pulmicort® HFA -MDI	budesonide	Asthma	✓
Novartis	Foradil® Certihaler™	formoterol	Asthma	
<b>TOPICAL</b>				
Nycomed / Almirall	Solaraze®	diclofenac	Actinic keratosis	✓

# Development Pipeline

Licensee/ Partner	Product	Active	Primary Indication	Feasibility	Ph I	Ph II	Ph III	Filed
<b>ORAL</b>								
Nitec	Lodotra™	prednisone	Rheumatoid arthritis					
Somnus	SKP-1041	undisclosed	Sleep disorders					
Available	SKP-1032	undisclosed	Pain/inflammation					
<b>INHALATION</b>								
Abbott US	Flutiform™	formoterol fluticasone	Asthma					
Mundipharma Europe	Flutiform™	formoterol fluticasone	Asthma					
Kyorin Japan	Flutiform™	formoterol fluticasone	Asthma					
<b>PRE-CLINICAL</b>								
Dr. Reddy's Laboratories	SKP-2045	undisclosed	undisclosed					

# Flutiform™ Opportunity

- Asthma/COPD treatment market
  - Large, growing market
  - In 2007, total market for Asthma/COPD was US\$28.8bn
- ICS/LABA combinations
  - Total ICS/LABA sales (2007): approx. US\$8.6bn
    - GSK's Advair® growing at 10% CER
    - AZ's Symbicort® growing at 22% CER
  - SkyePharma forecasts market size to be at least US\$10bn by 2010
- Company targets c.10% market share



## Inhaled Corticosteroid/Long-acting Beta Agonist Combinations (US)

Product	ICS	LABA	Inhaler	Status in US
Advair® GSK	<b>Fluticasone</b>	Salmeterol	DPI/MDI	Marketed
Symbicort® AZ	Budesonide	<b>Formoterol</b>	MDI	Marketed
Flutiform™ ABT	<b>Fluticasone</b>	<b>Formoterol</b>	MDI	Ph III
MFF258 SGP-NVS	Mometasone	<b>Formoterol</b>	MDI	Ph III

- Flutiform™ has most commonly prescribed ICS, in combination with fast onset LABA

# Flutiform™ - US Phase III Studies

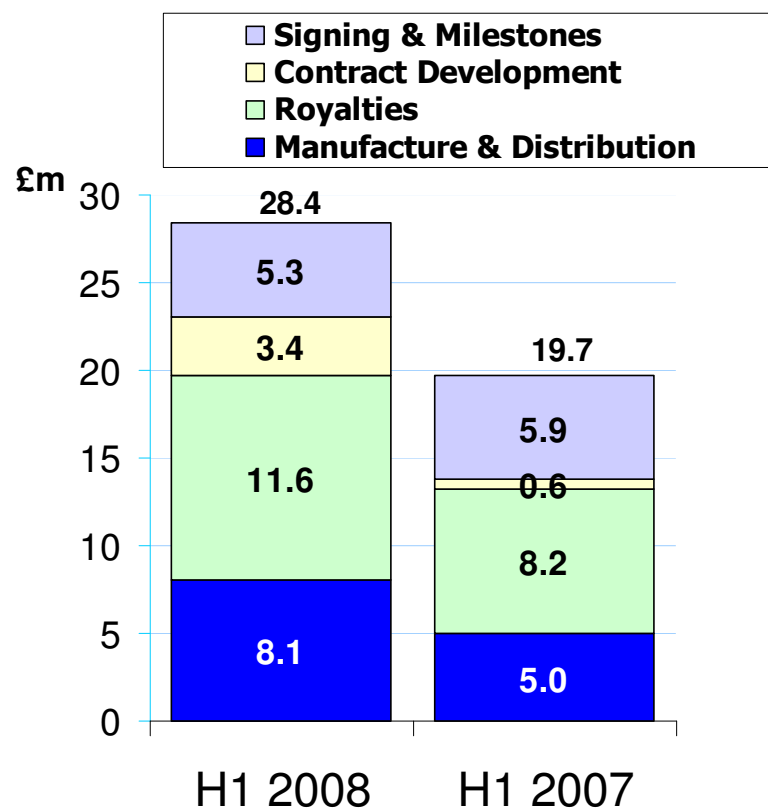
- Phase III open-label long-term safety study
  - Completed with 472 patients enrolled for 6 or 12 months
  - Dr E Beck (author ATS poster): "Results suggest that long term treatment ... with Flutiform™... will be a safe therapy."
- Core Phase III efficacy studies (3)
  - Study 002 (357 patients) in mild to moderate asthma met all primary endpoints
  - Study 004 (557 patients) in moderate to severe asthma met all primary endpoints
  - Study 001 (475 patients) in mild to moderate asthma met all primary endpoints
- Additional work required by FDA is ongoing
  - Additional clinical efficacy study (438 patients) now fully recruited
  - HPA Axis study (171 patients)
  - Pharmacokinetic study (36 patients) complete
  - Studies on track to file NDA in US in Q1 '09
- Target launch in US: 2010

# Flutiform™ - EU Phase III Studies

- Two open-label studies – primary end points met
  - Flutiform™ vs. Seretide (182 patients)
  - Flutiform™ vs. individual components given concurrently (196 patients)
- Paediatric study complete (211 patients)
  - Top line study results demonstrate non-inferiority to Seretide
- High dose strength
  - Additional double-blind study (over 400 patients) commenced
  - CMC work ongoing
- Mundipharma changed MAA filing strategy:
  - Previous plan was to file lower and middle dose strengths around end of 2008
  - New plan is to file for all three dose strengths in Q3 '09 to pull forward launch of higher dose strength and supplement the MAA
  - MAA for paediatric indication likely to follow MAA for adult indication
- Target launch EU: 2010

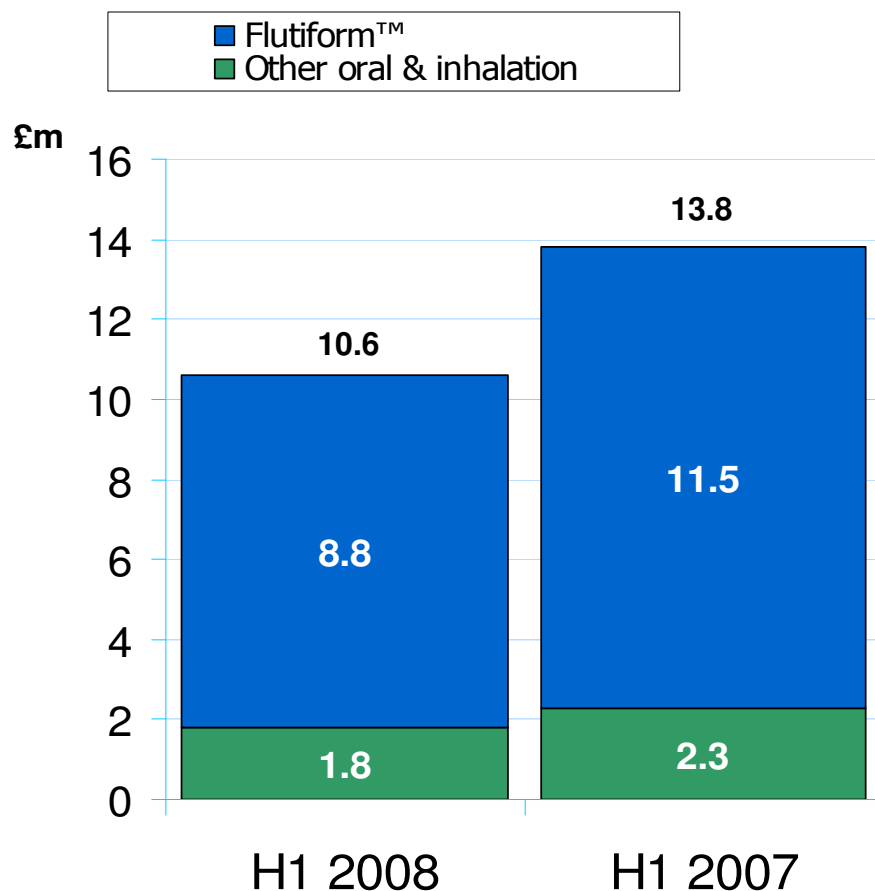
**Financials**  
**Peter Grant**  
**Finance Director**

# Revenues



- Revenues up by 44%
- Signing and milestones
  - Down £0.6m – mainly reduced release of deferred revenue on Flutiform™
  - Deferred revenue balance now £13.3m (2007: £13.0m)
- Contract development up £2.8m
  - Includes charges to Abbott
- Royalties up £3.4m
  - Launch of Sular®, Pulmicort® and Requip®
- Manufacturing & distribution up £3.1m
  - Implemented Sular® line
  - Includes £2.9m (2006: £2.5m) contribution from Novartis re Foradil® capacity

# R&D Expenses



- Continued spend mainly on Flutiform™
- Estimated R&D spend on Flutiform™ for US filing of: c. £7.7m (\$15.4m)
- Emphasis moving to collaborative development with contributions by partners

## 2008 Results

£'m	2008 H1	2007 H1	2007 FY
<b>Continuing Business:</b>			
<b>Revenue</b>	28.4	19.7	41.6
Cost of sales	(11.3)	(7.4)	(16.1)
<b>Gross Profit</b>	17.1	12.3	25.5
R&D Expenses	(10.6)	(13.8)	(25.2)
Amortisation and impairment	(1.2)	(0.3)	(2.7)
Selling, marketing and administration	(7.5)	(7.0)	(13.3)
<b>Operating Loss</b>	(2.2)	(8.8)	(15.7)
Net finance costs	(1.8)	(5.3)	(8.0)
Tax	(0.4)	(0.1)	(0.3)
<b>Loss after tax (pre excep)</b>	(4.4)	(14.2)	(24.0)
Exceptionals	(2.4)	-	-
<b>Discontinued Operations</b>	-	(5.4)	(3.0)
<b>Loss for the year</b>	(6.8)	(19.6)	(27.0)

EPS (pence): Continuing Business	(0.8)p	(1.8)p	(3.1)p
EPS (pence): Continuing + Discont	(0.8)p	(2.5)p	(3.5)p

- Margins remain similar
- Amortisation costs up
  - £1.0m impairment of goodwill re IDD®
- Selling, marketing and administration up due to exchange rates. At constant rates down slightly
- Net finance costs down
  - £4.3m gain on exchange translation
- Exceptionals
  - £2.4m incurred re bonds

# Finance Costs

£'m	H1 2008	H1 2007	FY 2007
<b>Continuing Business:</b>			
<b>Finance costs:</b>			
Interest:			
Bank borrowings	(0.2)	(0.1)	(0.4)
Paul Capital	(1.2)	(1.4)	(2.6)
Convertible bonds	(3.2)	(3.1)	(6.3)
CRC Finance	(2.1)	(1.2)	(3.1)
	<b>(6.7)</b>	<b>(5.8)</b>	<b>(12.4)</b>
<b>Finance income:</b>			
Other interest income	0.6	0.6	1.6
	<b>0.6</b>	<b>0.6</b>	<b>1.6</b>
<b>Net finance costs pre exchange</b>			
	<b>(6.1)</b>	<b>(5.2)</b>	<b>(10.8)</b>
Exchange Translation	4.3	(0.1)	2.8
<b>Net finance costs</b>			
	<b>(1.8)</b>	<b>(5.3)</b>	<b>(8.0)</b>

- Finance costs increased:
  - CRC loan fully drawn down
- Interest income from cash investments
- Underlying net finance costs £6.1m
- Exchange translation gain £4.3m – mainly due to lower US\$

## Cash Flow

<b>£'m</b>	<b>Total</b>
<b>H1 2008 Cash Flows</b>	
Operating cash flow	(1.5)
Capex	(2.5)
Net interest	(5.9)
Debt repaid	(1.2)
Other	0.7
<b>Total cash flow</b>	<b>(10.4)</b>
<b>Liquidity at 30 June 2008</b>	<b>22.8</b>

- Continuing investment in Flutiform™ R&D
- Capex:
  - Investment in facilities (Lyon and MuttENZ)
  - Flutiform™ supply chain
- Interest on net debt
- Scheduled repayment of Swiss mortgage, Paul Capital and CRC debt

# Net Debt

£'m	H1 2008	FY 2007
Convertible bonds*	89.6	89.6
Paul Capital liabilities (NPV)	20.0	21.0
CRC liability	37.7	36.2
Property mortgage	6.9	6.4
Other	1.4	1.1
<b>Total debt*</b>	<b>155.6</b>	<b>154.3</b>
Less cash & cash equivalents	(21.6)	(31.9)
<b>Net debt*</b>	<b>134.0</b>	<b>122.4</b>
* Convertible bonds stated at face value		
<b>Liquidity</b>		
<b>Cash and cash equivalents plus undrawn facilities</b>	<b>22.8</b>	<b>33.1</b>

- Convertible bonds:
  - £69.6m (6%, 2024, 95p, put date May 2009)
  - £20m (8%, 2025, 58p, put date June 2010)
- Liquidity at June '08: £22.8m

# Management Changes

- Frank Condella will step down as CEO on completion of convertible bonds renegotiation and will move to Non-Executive Director
- Ken Cunningham will be appointed as CEO having been COO since April 2006
- Peter Grant continues as CFO having been appointed in November 2006

## Expected Newsflow

	<b>Est. Timing</b>
• Convertible bonds renegotiation	Shortly
• Flutiform™	
• Completion and results on additional clinical work for FDA	Q4 '08
• NDA filing by Abbott	Q1 '09
• Potential approvals	
• Lodotra™ (EU approval) – launch by Merck KGaA in Germany	Q4 '08
• Partnerships	
• Update on development collaboration with Dr Reddy's	Q4 '08
• Potential marketing partner for Foradil® Certihaler™ in the US	End '08
• Further collaborative development deals	TBA

# Summary

- Flutiform™ – potential blockbuster product in late Phase III
- Exciting prospects for growth once Flutiform™ is approved
- Convertible bonds announcement expected shortly

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